



Small Business Exchange 2017 Resolutions

By Gerald Johnson, Valerie Voorhies

Editors' note: Small Business Exchange (SBE), founded in San Francisco in 1984, has a scope of operations from coast to coast—including services and publications specifically developed and produced for the eight Northeast states. Your Small Business Exchange Northeast EXTRA editors, Leslie McMillan and Marie Sheahan Brown, are very blessed to be part of the SBE family. We encourage you to read about the pioneering lives and work of Gerald Johnson and Valerie Voorhies in this January 2014 article.

As we enter 2017, Small Business Exchange reflects on our thirty-three years of history and accomplishments. Small Business Exchange began in 1984 with an acknowledgment that “capital is no longer the sine qua non for economic success” (John Naisbitt, *Megatrends*). Naisbitt’s primer of “information as the strategic resource” echoed the views of Marshall McLuhan, “with information as the strategic resource, access to the economic system is much easier.”

The founders of Small Business Exchange, Gerald W. Johnson and Valerie V. Voorhies, as the owners of a small lumber company, had very well understood that receiving uncontrolled and unorganized information became a source of frustration rather than a source of power. They recognized, in 1984, that strategic, timely, and organized information would empower most effectively and serve to level the playing field. This was the concept that gave birth to Small Business Exchange thirty-three years ago.

Small Business Exchange became a wide umbrella, with the newspaper advancing both print and electronic distribution, radio broadcasts reaching niche markets, and social media (with a telephone app to be launched in the first quarter of 2017) driving further on the information superhighway—maximizing opportunities for all.

We celebrate and thank all of our advertisers and clients!

And we resolve—to renew our commitment to level the playing field. Such a commitment is needed in a time of unrest. It becomes important that you continue to work with Small Business



Exchange in advancing these vital goals through policies and programs. We are the front line where policy meets practice, and performance is paid. Contracting in the public arena is where it began and continues to be a bellwether for small, minority,

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE SUBCONTRACTORS/VENDORS
North River WWTP Cogeneration and Electrification Project
 NYC Department of Environmental Protection Contract No. NR-38
 Bid Date: January 18, 2017

Description of project:
 The contract includes the installation of a cogeneration system of five cogenerating engines, heat recovery, exhaust treatment, noise reduction, and other auxiliary equipment that will supply combined heat and power to the WWTP. The city has preselected the equipment that will constitute the cogeneration system to be installed under this contract (the “pre-selected equipment”) and has entered into a supply and services contract with the designated supplier of such equipment. The contractor will be required upon notice to proceed to enter into a contract with the designated supplier for the purchase and performance of the pre-selected equipment. The contract also includes removal of (5) five main sewage pump combustion engines and drive systems, removal of (5) five multi-stage process air blowers, installation of (5) five three-megawatt generators, installation of new heat recovery and dissipation systems and associated equipment required for the cogeneration system, installation of (1) one new main sewage pump, piping and valves, and a complete pump power train (PPT) for each of the (6) six main sewage pumps. The PPT includes, at a minimum, electric motor, motor controller, shafting, speed reducers, and intermediate line shafting.

Subcontracting opportunities include, but are not limited to:
 Instrumentation, Mechanical, Demolition-Mechanical, Demolition-Structural, Demolition-Electrical, Demolition-Architectural, Pump Supply, Valve Supply Piping Supply, HVAC, Plumbing, Fire Suppression, Fire Alarm, Electrical, Switch Gear Supply, Concrete Surface Repair, Concrete Joint Repair, Concrete Crack Repair, Structural Concrete, Concrete Reinforcing, Container Services, Doors, Louvers, Flood Doors, Terrazzo Flooring, Concrete Topping, Flood Protection, CPM, Masonry, Miscellaneous Metals, Railings, Structural Steel, Fill Materials, Hauling and Disposal, Signs, Cleaning, System Integration, Material Testing, Operation and Maintenance Manuals.

If you are interested in bidding on this project, please contact Skanska’s Outreach Coordinator: Julia.Omanoff@skanska.com

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE SUBCONTRACTORS/VENDORS
Enhanced Station Initiative Program Package 2 Project
 MTA New York City Transit Contract No. A-36622B
 Bid Date: January 24, 2017

Description of project:
 The work focuses on improving the customer experience, the continued responsibility of providing a state of good repair in stations, and the development of underlying station aesthetics through construction and design innovation. The work will include make the stations cleaner, brighter, and easier to navigate, by utilizing means such as improved lighting and more intuitive way-finding and will provide amenities such as Wi-Fi and cellular connectivity. This will involve architectural finishes (including painting and signage), structural repairs and modifications, electrical (including lighting, communication, and technology) and mechanical work. The contractor shall undertake the work so as to achieve all the following overall goals:

- Enhance the customer experience at each station
- Make the stations cleaner, brighter, and easier to navigate
- Improve the aesthetics of the stations
- Facilitate increased ridership on the New York City Transit System
- Bring the stations to a state of good repair
- Expedite the delivery of the work

Subcontracting opportunities include, but are not limited to:
 Detectable Warning Tile, Hollow Metal Door Supplier, Subway Furniture, Fare Array Glass Material, Metal Ceiling, Floor Scrubber Machines, Platform Edge Materials, Canopies, Dashboard, Handrails, AFCs, SS Guardrail, SS Handrail, CICs + Map Frames, Cast Alum Treads, Dumpsters, Field Office Equipment, Abatement Subcontractor, Token Booth Subcontractor, Painting Subcontractor, Tile + Stone Subcontractor, Cleaning, Crack and Spall Repair, Electrical Subcontractor, HVAC Subcontractor, Plumbing Subcontractor, Survey Subcontractor, Testing and Inspections.

If you are interested in bidding on this project, please contact Skanska’s Outreach Coordinator: Julia.Omanoff@skanska.com

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS
Canarsie Tube Rehabilitation and Core Capacity Improvements Project
 Brooklyn and Manhattan
 MTA New York City Transit Contract No. A-36437
 Bid Date: January 5, 2017

Description of project:
 Rehabilitation of the Canarsie Tube (“L” Train) between Manhattan and Brooklyn. Rehabilitation of 1st Avenue station (at 14th Street) in Manhattan as well as Bedford Avenue station in Brooklyn. Stations will be made ADA compliant.

There are many subcontracting opportunities. Please note an NDA will be required prior to receiving a copy of project drawings.

If you are interested in bidding on this project, please contact Skanska’s Outreach Coordinator: Julia.Omanoff@skanska.com

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IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
Replacement of Suspender Ropes and Rehabilitation of the Main Cable
 George Washington Bridge between New York and New Jersey
 PANYNJ Contract No: GWB-244.048
 Bid Date: January 12, 2017

Subcontracting opportunities include but are not limited to, Painting, Lead Abatement, Containment and Disposal, Electrical—Temporary and Permanent Utilities, Luminaires, Necklace Lighting, Mechanical Piping—Dehumidification Lines and Equipment, Hazardous and Contaminated Material Haul and Disposal, Clearing, Grubbing, Soil and Rock Excavation, Rebar—Furnish and Installation, Fence—Furnish and Installation, Architectural Finishes—Pedestrian Walkway Tiling, Railing, Signage, SS Mesh etcetera, CMU Wall—Furnish and Installation, Armored + Armorless Joints—Furnish and Installation, Line Striping, Engineering, Detailing, Concrete Sawcutting—Pedestrian Sidewalk, Bolt + Welding Inspection, Structural Steel, Precast Concrete, Dehumidification Cable Wrapping, Dehumidification Cable Sleeves, Dehumidification Equipment, Rebar, Concrete, Formwork, Bridge / Roadway Joints, MPT Materials, Wire Splicing Materials, Main Cable Wire Wrapping Materials, Suspender Rope Materials, Bearings—Elastomeric and Multi-Rotational, Backfill Materials, Sidewalk Pedestrian Railing. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com

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